

New Entrepreneur (NE)

Name & surname: Davide Gramegna

Country: Italia

Age: 27

Status: *Would-be entrepreneur/Start-up*

Sector: Architecture

Name of business: Costruzioni Sostenibili

Website: <http://www.sostenibile.io>

Host Entrepreneur (HE)

Name & surname: Pepe Valladares

Country: Spain

Age: 62

Experience (years): 42

Sector: Architecture

Name of business: EXPANISH ASC

Website: <http://www.expanish.net/>

Details of the exchange

Period of Exchange: from 06/02/2017 to 07/07/2017

Duration of Exchange: 5 months

Brief introduction:

My name is Davide Gramegna, I'm a NE from Italy and the HE is Mr Pepe Valladares of EXPANISH ASC, from Santa Cruz de Tenerife. I discovered this program through a friend of mine and I decided to try this experience in order to have a great opportunity to work in another office abroad, to learn how to get in touch with other professional and for to learn and improve another language.

The idea for both was to create a good relationship for the future, to create a network of professionals, a partnership with other offices, and especially for me to learn how they work, to improve my skills, to have a new project's motivation from another culture.

Fortunately, from the beginning we didn't had problem about the communication and we worked well until the first time. Especially because the Architect Pepe and also other workers spoken in English and we didn't have problems.

Activities undertaken:

We started with some little project, for to learn (both) how to work together. Some residential project for to know the ledge of the City, for to know the tasks of the other workers and to know how works the office.

Some collaborations with others offices of the Island and meetings with the clients.

Over time, mutual appreciation has increased and more important collaborations have taken place.

The architect Pepe has presented me with concrete projects at the urban level.

In these projects I had the opportunity to relate to the clients, on how to create and develop projects.



Between Davide and Pepe there has been a continuous exchange of information concerning the different architectural cultures, which relate to each country's origins individually.

Benefits achieved:

Thanks to Erasmus for Young Entrepreneurs, together we have solved the unclear issues regarding our business. With Pepe's aide, Davide has clarified some issues regarding his new business idea regarding sustainable construction. Pepe, thanks to his collaboration with Davide, has sharpened Italian techniques in this field.

Davide acquired new management skills which he would be able to apply to his new business. He also improved his customer care skills. Pepe, on the other hand, gained knowledge about the Italian architectural technique. Pepe also took on board some fresh dynamics in the hope of opening up his business to new clients.

Quotation regarding the experience:

NE: Really good experience. A nice and friendly office. Good place and good Island where to spend this time, to discovery the Island and his various landscape.

HE: Beautiful experience shared with Davide. We shared part of the work and part of our free time. In this way, many aspects of the working sector and the cultural aspects of the European countries concerned are learned.

For further information about the exchange:

- NIO, Unisco, eye@unisco.it
- HIO, Instituto Tecnológico de Canarias, eye@itccanarias.org

For information on the programme and details on how to enroll visit:

www.erasmus-entrepreneurs.eu